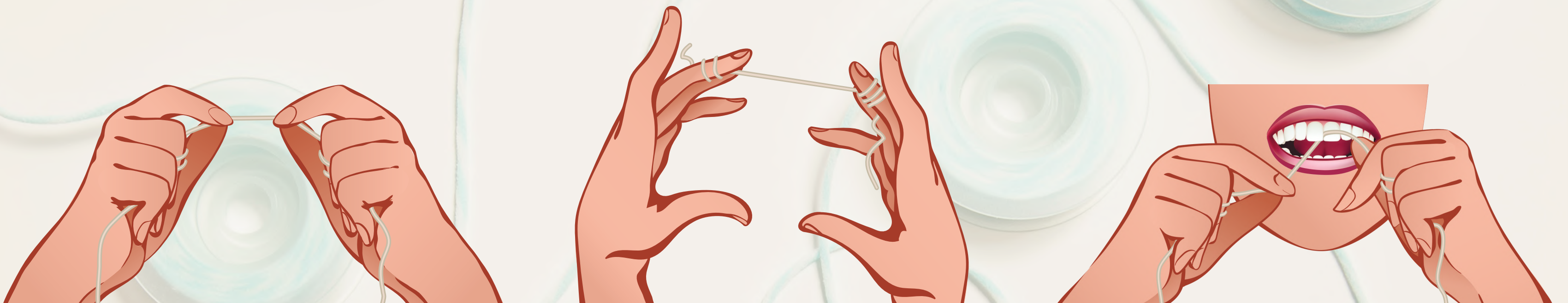




ProfiMed

Our non-catalogue
to make sure that you create the perfect product



Have you ever wondered if we have a catalogue?

It's one of the top questions we receive from our valued customers. And guess what? We're thrilled to finally provide a clear answer.

The short answer: NO.

But before you feel disappointed, let us explain.

We're not your typical run-of-the-mill supplier. We're a **dynamic** contract manufacturer, **dedicated to empowering you to bring your vision to life.**

How do we do this? By offering a **customizable experience** that puts you in the driver's seat.

Imagine crafting your dream product, tailored precisely to your needs and desires.

That's exactly what we offer. From selecting premium **raw materials** to choosing the perfect **waxing and treatments**, and even customizing the **packaging**, every aspect is meticulously curated to ensure your satisfaction.

So, let's embark on this journey together.

Join us as we explore each facet, uncovering endless possibilities to create something truly remarkable.

Good to know:

if you already have some preference, please inform us!
We will send you general samples accordingly.



RAW MATERIALS AND FLOSS TYPES*

Choosing the raw material is truly an important step. It will determine the **kind of product** that you will build and also the **experience** that you want to give your customers when flossing. We have different raw materials available, we divided them into **standard** and **eco-friendly** flosses:

- **Nylon PA6 (700, 940, 1400 dtex)**
- **Polyester (1100 dtex)**
- **Riser® expanding (1070, 1370 dtex)**
- **PTFE (1000 dtex)**
- **SuperTape (660dtex, 990dtex)**
- **Microfiber Floss (750dtex)**
- **Orthodontic floss (1370 dtex)**
- **Soft Floss (1070, 1370 dtex)**
- **Silk (840 dtex)³**
- **Nylon PA10.10 (880 dtex)**
- **Exclusive PA11**
- **PLA (835, 1002 dtex)**
- **Recycled Riser® expanding (1370 dtex)**

What's dtex?

It's the weight in mg of 10 m of yarn/floss.

In simple words, the higher this value, the thicker your floss!

*Due to commercial reasons, some of them could not be available in your market.

WHAT'S NEW?

Tired of your old and stiff winterish floss?
What about that dull flavour?
ProfiMed has got the solution for you: our **new Soft Floss** is designed to deliver the quintessence of our flossing experience right to your teeth.

Its incredible **smooth texture** is truly what your mouth has been waiting for. The **expanded fibers** clean where no toothbrush will ever reach. Choose among an unparalleled and unprecedented array of aromas to make your mouth rejoice and burst in flavours!

Your mouth will thank you like never before. Enjoy!

Check out its presentation
and discover more about
this amazing floss!



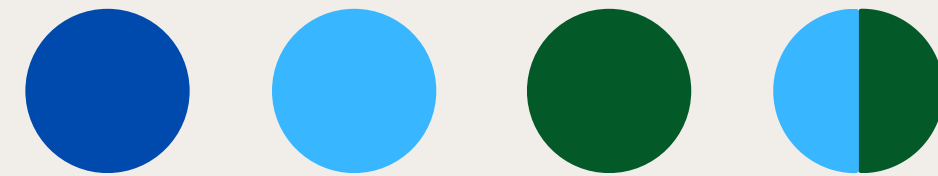
**Check out its presentation
and discover more about
this amazing floss!**

THE RAINBOW FLOSS

No more dull and boring floss.. Our Orthofloss is just like an artist's color palette, see for yourself!

The threader needle: green, blue, light blue or a mix of the two!
Not a clue? We have got a marker in the middle for you!

THREAD COLORS AVAILABILITY:



And what about the spongy part? Do you like one color? Do you like two colors? Recycled material? Anything you like, we are at your service!

YARN COLORS AVAILABILITY:



WHITE

BLACK

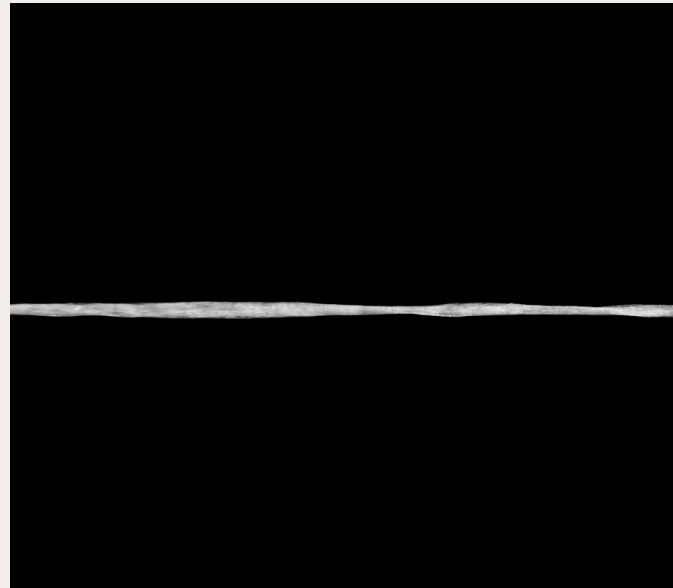
MINT GREEN

ORANGE

*2 COMBINATIONS OF COLORS MAX.
RECYCLED ORTHOFLOSS AVAILABLE IN WHITE ONLY
OTHER COLORS UPON REQUEST

ProfiMed

LATEST DISCOVERIES FROM OUR R&D DEPARTMENT



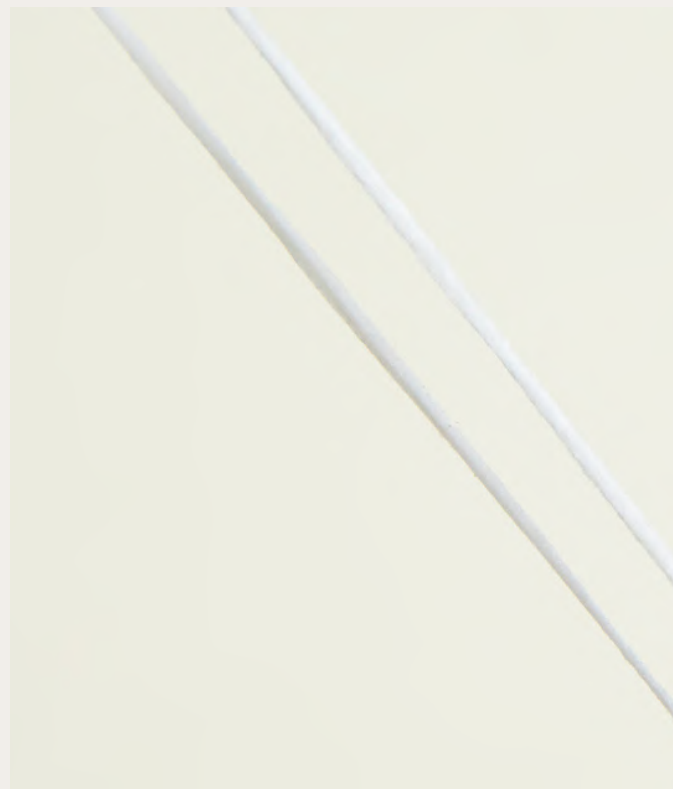
Nylon PA11 dental floss

- 100% bio-based
- Perfect for vegan customers
- 800 dtex with 5-heads for effective cleaning
- Durable sustainable floss
- Available in white (other colors available upon request through your Account Manager)



Riser® + Silver dental floss

- A new floss which couples our patented Riser® technology with a silver filament
- Silver is known for its antibacterial properties
- Helps in reducing the bacterial load in the mouth (klebsiella pneumoniae, staphylococcus aureus)
- Helps reducing sensitivity
- A very exclusive floss



Microfiber dental floss

- 1440 thin filaments - one filament is thinner than one hair (Dtex 0,58)
- 835 dtex made from 5 heads, the number of heads can be customized
- Well known for its absorption properties, this floss easily absorbs aromas and treatments.
- Very gentle and soft on the gums, it works well with tight interdental spaces
- Thanks to the wax, it slides very well between the interdental spaces
- Available as a white floss



Graphene treatment

- A revolutionary graphene coating
- Antibacterial effect.
- The thinnest material in nature.
- Suitable for Polyester and Riser® dental flosses, providing optimal cleaning coverage.

WAXING

Why is wax so important?

Because it **compacts** the filaments and helps the floss to **slide better** between your teeth.

We have different kinds of wax available:

Microcrystalline wax (the mainstay of the cosmetic industry, performant)

Beeswax (natural product, exclusive, eco-friendly)

Ethical beeswax (ethically sourced, bee-friendly)

Cera Alba(bleached beeswax, performant)

Vegetable wax (very performant, cost-effective, vegan-friendly)

Vegan wax (very exclusive, sustainable)

Good to know:

To make the floss even smoother, you can add oils such as cocoa butter, jojoba or avocado oil.

FLAVORS AND TREATMENTS

Good to know:
You can mix aromas and essential oils, but be careful!
If you choose too many ingredients, some of them could not be tasted.

This is the step that will give your floss the **identity** you desire.

We have a wide range of aromas available, together with essential oils and treatments. You can combine them and create your **unique** product!

Have a look at the lists below, this is just an example of what we already developed:

Aromas

- Mint (in multiple kinds)
- Strawberry
- Orange
- Honey
- Apple
- Blueberry
- Peach
- Bergamot
- Banana
- Mango
- Papaya
- Wild Berries
- Lemon
- Vanilla
- Eucalyptus
- Watermelon
- Cinnamon
- Passion Fruit
- Licorice
- Chocolate
- Pineapple
- Yuzu
- Coffee

Essential oils

- Peppermint
- Spearmint
- Juniper
- Orange
- Cloves
- Lime
- Lemongrass
- Cinnamon (Bark)
- Cardamom
- Pine
- Rosemary
- Organic eucalyptus
- Lemon
- Lavander
- Manuka
- Ginger
- Nigella Sativa

Treatments

- Xylitol
- Hydroxyapatite
- Chlorhexidine
- Fluoride
- Activated Charcoal
- Biosol
- Natural antimicrobial
- Sodium hexamethaphosphate
- Hydrogen peroxide complex

USEFUL INFORMATION

To make sure you create the right product, you should consider what kinds of **aroma** you envisage for your floss and you need to decide whether you prefer to add some **treatment** or not. Also, you should consider how many **meters** your floss bobbins will be. In doing so, please focus on important questions such as:

- Who is the target of my floss?
- What kind of experience do I want to offer to my customers?
- How many months of supply should my floss be?

HOW DO I CHOOSE THE AROMA OR ESSENTIAL OIL?

Focus on the experience you want to give your customers when flossing. **Be careful: mixing too many aromas/essential oils could water them down.**

Remember: dental floss is a small surface that absorbs just a certain amount of ingredients. Less is more!

SHOULD I ADD SOME TREATMENTS TO MY DENTAL FLOSS?

Our goal is to guarantee healthy smile. We all know that treatments such as xylitol, hydroxyapatite or activated charcoal are great for your mouth.

If you feel like benefiting your interdental spaces even more, you should go for them!

HOW DO I CHOOSE THE LENGTH OF MY DENTAL FLOSS?

Generally, each user takes around 40 cm per use. Considering that a final consumer flosses one time a day, if he/she has a 25 mt bobbin, this means that it will be enough for around 2 months.

Now that you know, you can choose the length you prefer!

PACKAGING*

Choosing the right packaging is very important. This step will help make your brand **recognizable**. You will be able to give your customer further **information** regarding the product and, also, it safeguards the **integrity** of the product.

According to the kind of product that you want to build, we can offer different kinds of packaging.

Plastic containers in different shapes, blistered products, our All-In-One blister (a blister which is also the container), cardboard boxes, glass containers...

However, we need to make sure that the length you prefer can be contained in the packaging that you like.

Let us show you some pictures of them!

Good to know:

What affects pricing the most is the packaging. In fact, according to our experience, we learnt that we are competitive when the MOQ is

25,000 pcs.

*Due to commercial reasons, some of them could not be available in your market.

PRIMARY PACKAGING

NEW IN!



recycled PP
egg-shaped container



mBlack™ wooden container

RECYCLABLE PLASTIC*



drop-shaped container



promo container
(up to 10 mt of floss)

bobbins in flow-pack



round container
(not available for the US market)



SUSTAINABLE CONTAINERS



cardboard dispensers



glass container



bobbins in flow-pack
made from cellulose



*most of our plastic containers are available in recycled plastic, too!

WHAT'S NEW?

Check out the mBlack™ wooden container presentation and discover more about this product!



SECONDARY PACKAGING

NEW IN!

**CARDBOARD BLISTER:
THE MOST ECO-FRIENDLY BLISTER
FOR DENTAL FLOSS EVER!**



Blister: made with
100% recycled plastic



All-In-One blister:
made with
100% recycled plastic.
PLA also available

Cardboard box for
plastic containers or
bobbins in flow-pack



Cardboard box for
glass containers
and refills



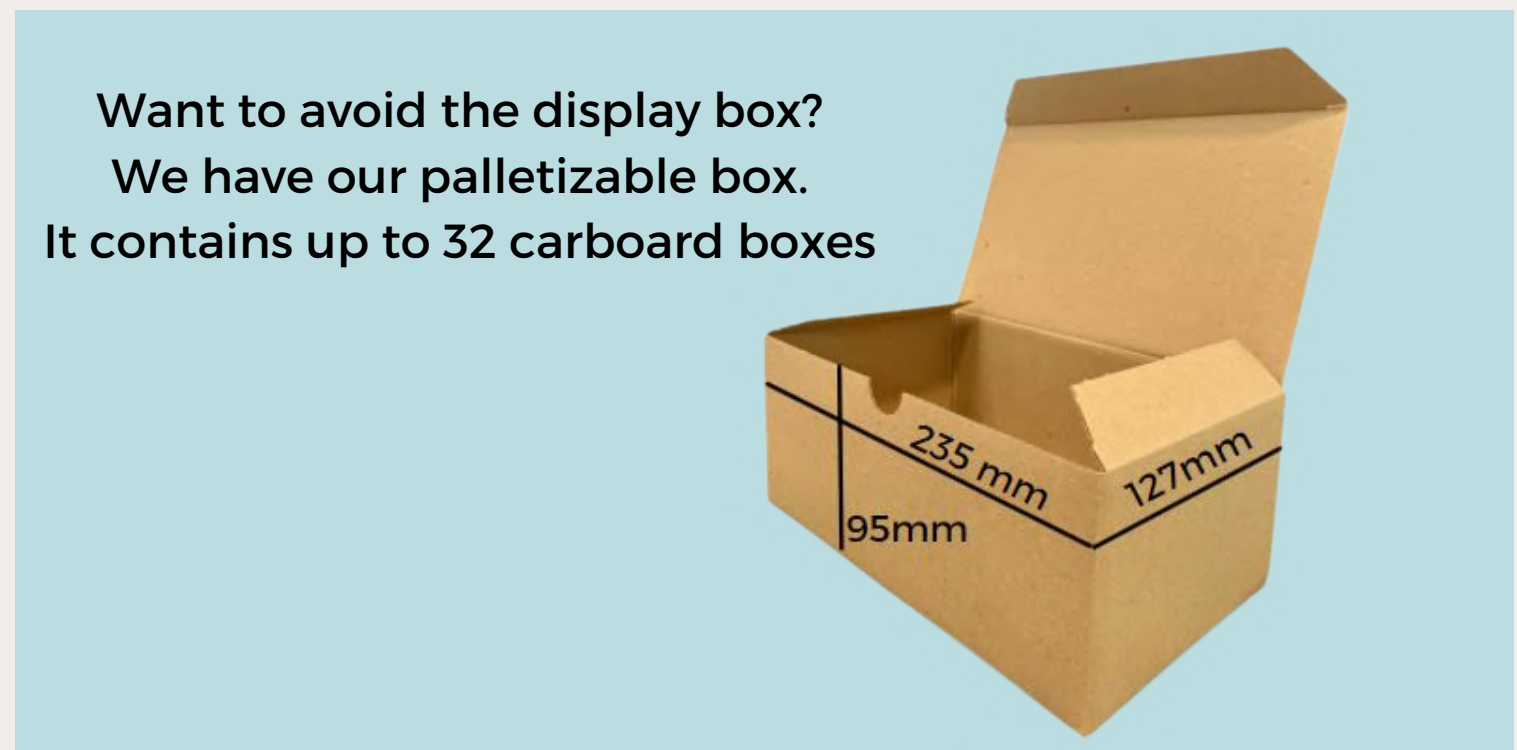
DISPLAY BOXES



Display box of 6 pcs.
For cardboard boxes and blisters



Display box of 20 pcs. for glass containers

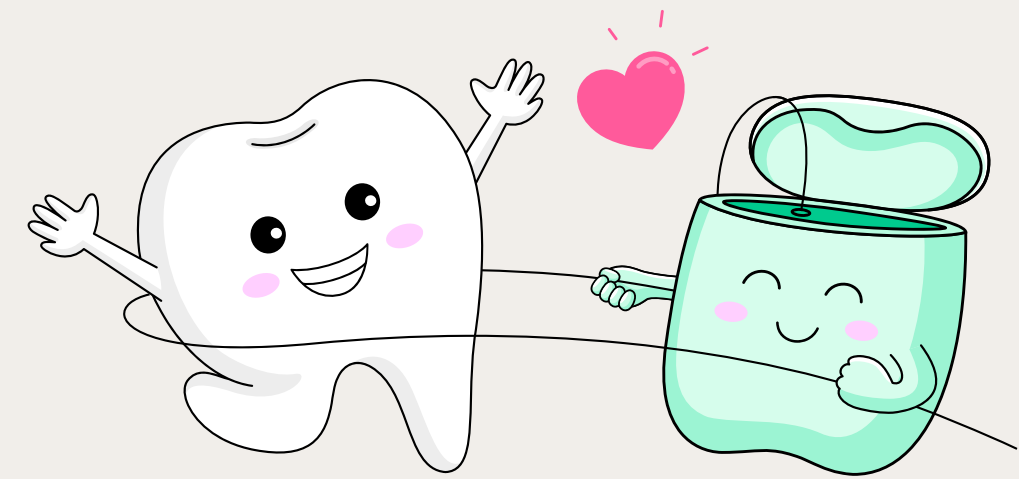


Want to avoid the display box?
We have our palletizable box.
It contains up to 32 cardboard boxes

To summarize...

We have learnt that, to build the **perfect product**, you need to consider:

- The raw material that suits you the most
- The kind of wax you want to use
- The treatments and flavors you want to add to your floss
- The packaging that represents your brand properly



What happens next?

This is how it usually works:



- We send general samples (we send them for free! If you could just cover the transport costs by sharing your FedEx/DHL/UPS account number, that would be great!).
- After you try them, you share your preferences with us, and you tell us the kind of product that you want to build.
- Generally, we prepare some lab samples to check if your floss is doable. Usually, this has a minimum cost of €350.
- After you approve your customized floss, we will prepare the offer for you.
- Once you send us the PO, it will take 12/14 weeks after the approval of the printing files.

are you ready to get on board?

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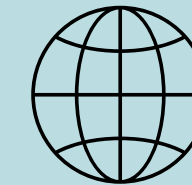


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